

CESL Asia vows to expand on mainland & in PSCs

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CESL Asia aims to leverage its Macau platform advantages while embracing the Greater Bay Area (GBA) Outline Development Plan, looking for chances to better explore multilateral investment opportunities in the Portuguese-speaking Countries (PSCs), Macau and the Chinese mainland, CESL Asia President and CEO António Trindade told *The Macau Post Daily* in an interview at the Macau International Environmental Cooperation Forum & Exhibition (MIECF 2019) at the Venetian in Cotai yesterday.

The company was established in Macau in 1987, providing services in architectural and engineering consultancy and technical and energy facilities management, Trindade noted, adding that the company has over 30-years experience in investing, managing and operating complex energy systems as well as technical facilities in Macau, the Chinese mainland and Portugal

Meanwhile, his company also provides innovative services and technological solutions to the community, aiming to be sustainable and environmentally friendly, Trindade said.

Trindade also pointed out this is the 12th consecutive year his company has participated in MIECF with the aim of exchanging experiences with its counterparts in the same industry.

Trindade underlined his company's experience in financing, management

and business operations between China and the PSCs. While talking to *The Macau Post Daily*, he pointed at CSEL Asia's exhibition boards displayed at the fair which focus, among other things, on financing, management and business operations between the two sides.

According to Trindade, his team places special emphasis on expanding its business operations on the mainland and overseas within the framework of the Belt and Road Initiative (BRI), Greater Bay Area and the Macau-based platform for trade and economic cooperation between China and the world's eight PSCs.

Trindade pointed out that his team has a deep understanding of the local market and its specific culture, which became its unique advantage to further leverage Macau as a platform to facilitate the development and diversification of his company's business ties with the new markets in the PSCs.

The company has focused on renewable energies since 2012 in both Portugal and China including Macau, with a special focus on concentrator photovoltaics (CPV) solar technology, Trindade said, adding that the value of his company's current investments in three CPV plants is about 15 million euros (136 million patacas).

Furthermore, Trindade said his company signed a commitment this month with one of the largest livestock producers in Europe, Monte do Pasto, and acquired a business in the agricultural sector in southern Portugal's Alentejo



CESL Asia President and CEO Antonio Trindade poses after an interview with *The Macau Post Daily* at MIECF 2019 at the Venetian in Cotai yesterday.
Photo: Rachel Lei

region, involving an investment of about 40 million euros.

The farm covers an area of 3,700 hectares, raising 30,000 beef cattle every year, and 90 percent of its products are exported, such as to the African market, according to Trindade.

Trindade also said his aims are not only to export high-quality food but also to bring a better life and well-being to people overseas. ■